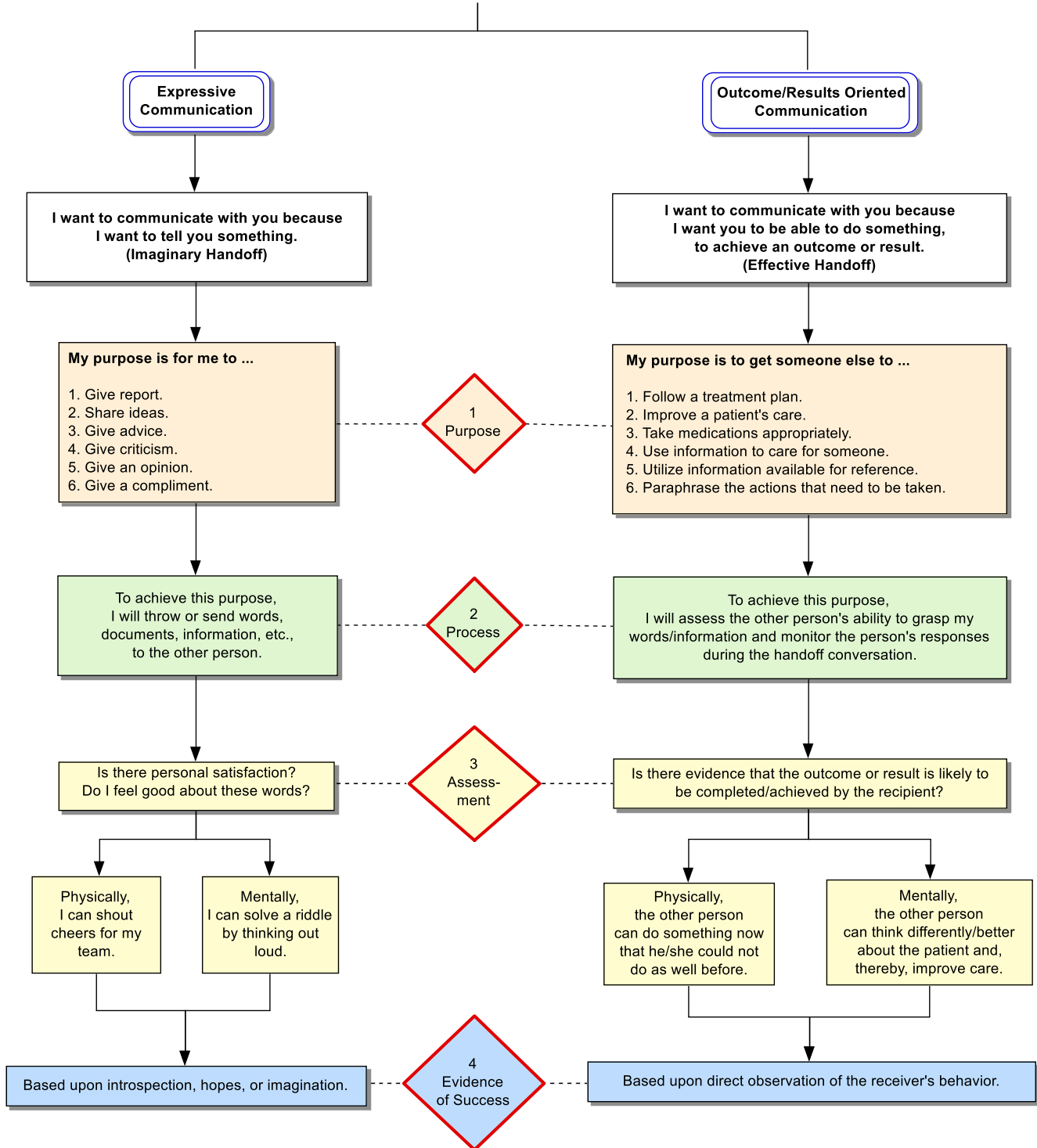


Handoff:

A communication event between two people, after which, the recipient is able to take action(s) requested by the sender.

Handoff Flowchart

Part 1: Comparison Between Expressive Communication and Outcome/Results Oriented Communication.



“Checking for grasping needs to be a part of every handoff.”™

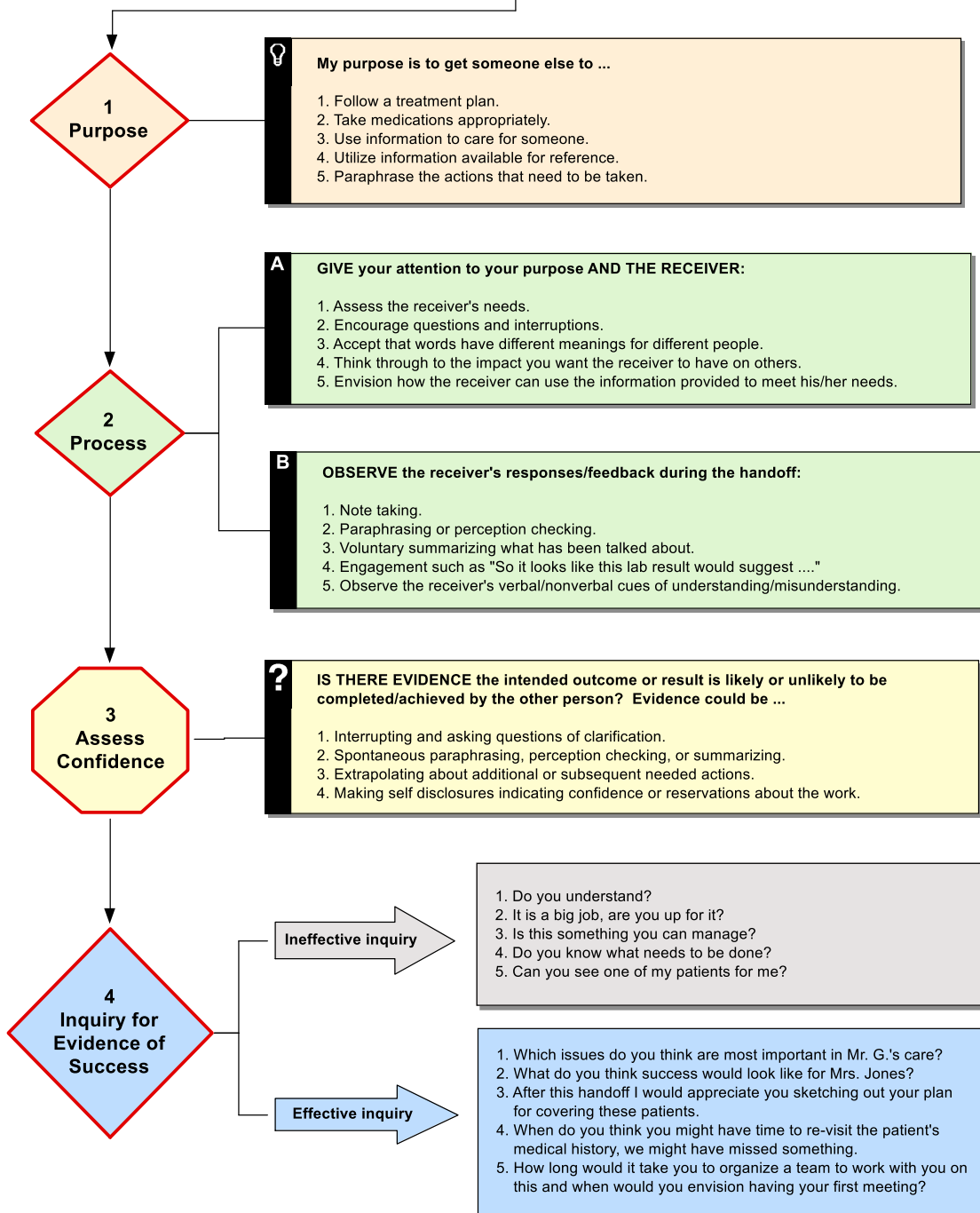
Raising the Bar on the Handoff

Handoff Flowchart

Part 2: Sequence/Flow for Creating and Implementing an Effective Handoff.

I want to communicate with you because
I want you to be able to do something, to achieve an outcome or result.

(An effective handoff is Intended to accomplish something in the other person;
success is measured by outcome.)



“Checking for grasping needs to be a part of every handoff.”™